



Finmeccanica Nine Month 2007 Results Presentation

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- NOTE: Some of the statements included in this document are not historical facts but rather statements of future expectations, also related to future economic and financial performance, to be considered forward-looking statements. These forward-looking statements are based on Company's views and assumptions as of the date of the statements and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Given these uncertainties, you should not rely on forward-looking statements.
- The following factors could affect our forward-looking statements: the ability to obtain or the timing of obtaining future government awards; the availability of government funding and customer requirements both domestically and internationally; changes in government or customer priorities due to program reviews or revisions to strategic objectives (including changes in priorities to respond to terrorist threats or to improve homeland security); difficulties in developing and producing operationally advanced technology systems; the competitive environment; economic business and political conditions domestically and internationally; program performance and the timing of contract payments; the timing and customer acceptance of product deliveries and launches; our ability to achieve or realize savings for our customers or ourselves through our global cost-cutting program and other financial management programs; and the outcome of contingencies (including completion of any acquisitions and divestitures, litigation and environmental remediation efforts).
- These are only some of the numerous factors that may affect the forward-looking statements contained in this document.

- Revenues up 7% to Eur 9.1bn
- Ebit up 3% to Eur 484 m
- Ebita* up 6% to Eur 502m
- Pre-extraordinary net profit up 51% to Eur 294m
- ROI rose to 13.7%
- Net debt rose to Eur 2,485m due to investment and seasonal increase in working capital

9M and 3Q 2007 Main Economic Results



(Eur mln)	9M 07	Change %	9M 06	3Q 07	Change %	3Q 06
Revenues	9,117	7%	8,524	3,047	8%	2,818
EBITA*	502	6%	472	178	7%	167
Margin	5.5%		5.5%	5.8%		5.9%
EBIT	484	3%	472	172	3%	167
Margin	5.3%		5.5%	5.6%		5.9%
Net Income	294	(52%)	612	117	216%	37
Excluding capital gain		51%	195			
EPS**(cents)	63	52%	42	26	n.s.	7
New Orders	9,861	(4%)	10,231	3,383	50%	2,258

End September 2007

End December 2006

➤ **Backlog**

36,247

35,810

*EBIT before amortisations of intangibles acquired under business combination

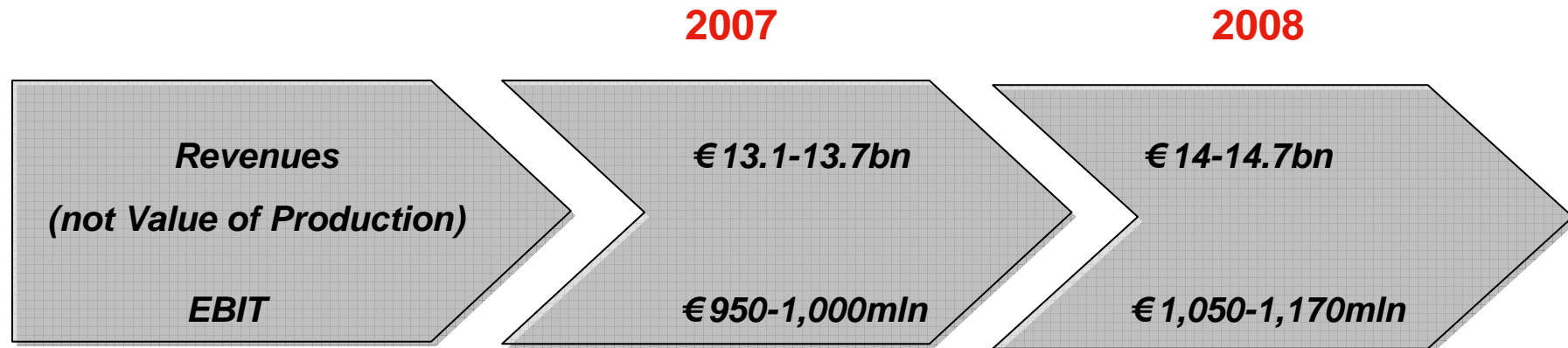
** Post minorities and post extraordinary gains

Main Financial Results



(Eur mln)	30/09/2007	31/12/2006	30/9/2006	30/6/2007
Net working capital	764	(434)	894	531
FOCF	(1,432)	506	(1,149)	(1,224)
Net financial debt	2,485	858	2,184	2,268
Debt/Equity	46%	16%	44%	42%
ROI	13.7%	17.7%	13.1%	14.8%
EVA	- 61	257	-70	- 32

Guidance for 2007 and 2008 on track



- Average Free Operating Cash Flow per Year (2006-08) of ca. €300 mln
- Dividend policy: increase together with profits
- Optimal capital structure: Net debt/Equity < 35-40%
- Net bank debt/EBITDA <2.0

Business Review

Helicopters: positive outlook confirmed



(Euro mln)	9M 07	Change%	9M 06	Q3 07	Change%	Q3 06
Revenues	2,084	7%	1,949	610	(1%)	616
EBITA*	219	20%	183	65	35%	48
EBITA* Margin	10.5%	-	9.4%	10.7%	-	7.8%
Orders	2,084	(37%)	3,328	614	21%	507

- US offshore orders for AW139 in Q3 reflect strong demand for civil with further improvement expected in Q4.
- Increase in production continues to be driven by civil (AW139 and AW109).
- Profitability improved in Q3 due to higher volumes in civil.

US101 to re compete for US Combat Search & Rescue tender in 2008

Defence Electronics: performance improves



(Euro mln)	9M 07	Change%	9M 06	Q3 07	Change%	Q3 06
Revenues	2,462	1%	2,444	857	10%	776
EBITA *	129	3%	125	45	73%	26
EBITA* Margin	5.2%	-	5.1%	5.3%	-	3.4%
Orders	2,336	6%	2,195	542	0%	541

- Eurofighter avionics and TETRA programmes progressing well
- Revenue increases in Q3 partially due to recovery of delays in Command & Control systems and IT & Security
- Profitability improves due to higher volumes and better performance from both IT & Security and UK Avionics and despite the restructuring charges for Comms
- Orders delays could hold back revenue growth in Q4

Aeronautics: on track and performing well in both civil and military



(Euro mln)	9M 07	Change%	9M 06	Q3 07	Change%	Q3 06
Revenues	1,496	13%	1,329	545	10%	496
EBITA*	106	(8%)	115	42	(22%)	54
EBITA* Margin	7.1%	-	8.7%	7.7%	-	10.9%
Orders	1,532	7%	1,427	384	50%	256

- Civil order flow in Q3 sustained by ATR and engine nacelles while Military intake benefited from first two C27Js ordered by US Army and Eurofighter Tranche 2 support activities
- ATR, B787 and Eurofighter drive increase in Q3 revenues
- Temporary decline in profitability in Q307.
- Q4 expected to contribute further to revenue growth with improvement in profitability as final assembly activities ramp up

Space: good performance in Q3



(Euro mln)	9M 07	Change%	9M 06	Q3 07	Change%	Q3 06
Revenues	593	14%	519	216	26%	172
EBITA*	23	5%	22	11	83%	6
EBITA* Margin	3.9%	-	4.2%	5.1%	-	3.5%
Orders	545	6%	515	220	20%	184

- Q3 higher order intake driven by satellite services in both civil and military
- Backlog now covers three years of production
- Increased activity in satellite manufacturing and defence services drive Q3 revenue growth
- Q3 profitability improves due to lower SG&A costs in Manufacturing

Defence Systems: restructuring impacts profitability



(Euro mln)	9M 07	Change%	9M 06	3Q 07	Change%	3Q 06
Revenues	719	(1%)	728	222	(5%)	234
EBITA*	32	(16%)	38	7	(56%)	16
EBITA* Margin	4.5%	-	5.2%	3.2%	-	6.8%
Orders	446	(10%)	496	180	14%	158

Including 25% of MBDA and 100% of Oto Melara and WASS

- Orders mainly export driven
- Expected slowdown in Missiles impacts Q3 revenues
- Profitability impacted by lower volumes, weaker mix and restructuring in Missiles
- Headcount falls due to well advanced restructuring plan in Missiles

Transport: benefiting from investments in Italian urban infrastructure

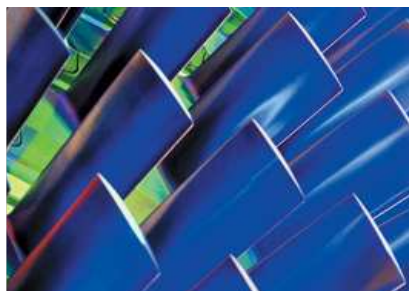


Transportation

(Euro mln)	9M 07 Change %9M 06			3Q 07 Change % 3Q 06		
Revenues	1,054	6%	999	329	4%	315
EBITA*	15	(62%)	39	(1)	n.s.	12
EBITA* Margin	1.4%		3.9%	n.s.	-	3.8%
Orders	1,329	(24%)	1,738	734	23%	595

- Benefits in Q3 from large contract awards relating to underground systems in Rome and Naples
- Slight revenue increase in Q3 driven by Vehicles
- Profitability in Q3 impacted by operating losses in Vehicles due to residual criticalities on contracts and restructuring costs

Energy: benefiting from buoyant export market



Energy

	9M 07	Change %	9M 06	3Q 07	Change %	3Q 06
Revenues	751	19%	631	274	25%	220
EBITA*	46	21%	38	16	(20%)	20
EBITA* Margin	6.1%	-	6%	5.8%	-	9.1%
Orders	1,351	82%	741	752	n.s.	65

- New contracts in Q3 for large power generation contracts in Algeria, Russia and South Africa together with export orders for Services drive backlog above Eur 3bn, of which 49% relates to Services
- Revenue increase in Q3 primarily driven by higher Service activity
- Temporary impact of higher R&D and new managerial resources on profitability in Q3

Appendix

Development costs capitalised in Intangible Assets at 9M 2007



Eur Mln	Fundable through government grants	Self Funded	Total
1 Jan 2007 Opening balance	693	284	977
Reclassified from inventories	-	-	-
Investments after depreciation*	300	98	398
Other movements	(4)	2	(2)
30 Sept. closing balance	989	384	1,373

R&D expensed	-	-	205
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*Investments after depreciation

Eur Mln	Fundable through government grants	Self Funded	Total
Investments	328	121	449
Depreciation	(28)	(23)	(51)
*Investments after depreciation	300	98	398

Development costs capitalised in Intangible Assets at 3Q 2007



Eur Mln	Fundable through government grants	Self Funded	Total
30 June 2007	895	346	1,241
Reclassified from inventories	-	-	-
Investments after depreciation*	95	38	133
Other movements	(1)	-	(1)
30 Sept. 2007 closing balance	989	384	1,373
R&D expensed	-	-	67

* Investments after depreciation

Eur Mln	Fundable through government grants	Self Funded	Total
Investments	105	47	152
Depreciation	(10)	(9)	(19)
*Investments after depreciation	95	38	133

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